

Dear Client,

According to Article 24 (4) of EU Directive 2014/65 on financial instruments market (MIFID II) and Croatian regulation ZTK 65/2018; 17/20;83/21) requires OTP banka d.d. from 27<sup>th</sup> January 2019 to disclose an estimation of expected costs and charges before providing investment services related to financial instruments to their clients. OTP banka d.d. is therefore required to provide this information to you prior transaction execution.

- The costs and charges shown are indicative and represent average expected costs and charges for foreign exchange derivatives, based on actually incurred data and estimations on a best effort basis. Costs are aggregated to total investment service costs and total product costs. They will be analysed and accordingly updated on a regular basis. In accordance with MiFID II, costs are equivalent to the difference between the fair value and the client's price at the time of entering into the trade. These costs are identical to the initial negative market value upon trade entry. They cover the bank's expenses for structuring and selling the product, cost of equity, as well as the bank's income.
- The estimation does not take into account specific client situations or unusual conditions, which may influence the costs. Transaction costs may vary according to the unique circumstances of a particular transaction or the client's credit rating, market circumstances prevailing on the trade date, an existing Credit Support Annex etc.
- The costs and charges shown are no guarantee of future transactions costs. They may be subject to changes and OTP banka d.d. reserves the right to review and amend them. The costs and charges shown should not be taken as any representation, warranty or implication that cost and charges expected in respect of a similar transaction executed at the same time or in the future will be the same as / or similar to those shown in this document.

This document serves for informational purposes only and does not constitute or form any part or any offer to sell, purchase or issue any financial instrument. The shown currency pairs are indicative and the same costs apply to trades in other currency pairs.

After transaction execution the clients are provided with Report on transaction costs (except the clients which accept the limited application of cost and fee information delivery in accordance with Article 50. of the Commission Delegated Regulation (EU) 2017/565).

Update date: 05.05.2022

## Standardized cost information for FX derivatives (Ex-ante information)

Table 1. Standardized costs for currency pair EURHRK based on notional amount of 1.000.000,00 EUR (FX Forward and FX Swap):

Ex-ante estimation of transaction charges and costs for FX Forward and FX Swap *	Tenor	PRODUCT COST ***		INVESTMENT AND AUXILIARY SERVICES COST ****		TOTAL COST **	
		Share from notional amount	Absolute amount (EUR)	Share from notional amount	Absolute amount (EUR)	Share from notional amount	Absolute amount (EUR)
One-off charges	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
Ongoing charges	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
All costs related to the transactions	up to 3 months	0,3617%	3.616,60	0,2080%	2.080,00	0,5697%	5.696,60
	from 3 to 6 months	0,5341%	5.341,06	0,2920%	2.920,00	0,8261%	8.261,06
	from 6 to 12 months	0,7951%	7.951,03	0,4160%	4.160,00	1,2111%	12.111,03
	from 12 to 18 months	0,9673%	9.673,04	0,5080%	5.080,00	1,4753%	14.753,04
Any charges that are related to ancillary services	all tenors	-	-	0,0000%	0,00	0,0000%	0,00
Indjustment service costs	all tenors	-	-	0,0000%	0,00	0,0000%	0,00
Incidental costs	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
<b>TOTAL CHARGES AND COSTS</b>	<b>up to 3 months</b>	<b>0,3617%</b>	<b>3.616,60</b>	<b>0,2080%</b>	<b>2.080,00</b>	<b>0,5697%</b>	<b>5.696,60</b>
	<b>from 3 to 6 months</b>	<b>0,5341%</b>	<b>5.341,06</b>	<b>0,2920%</b>	<b>2.920,00</b>	<b>0,8261%</b>	<b>8.261,06</b>
	<b>from 6 to 12 months</b>	<b>0,7951%</b>	<b>7.951,03</b>	<b>0,4160%</b>	<b>4.160,00</b>	<b>1,2111%</b>	<b>12.111,03</b>
	<b>from 12 to 18 months</b>	<b>0,9673%</b>	<b>9.673,04</b>	<b>0,5080%</b>	<b>5.080,00</b>	<b>1,4753%</b>	<b>14.753,04</b>

\* OTP banka d.d. for all FX Forward and FX Swap transactions apply the same charges and cost calculation principle

\*\* Total cost include mark up and ideal part of the spread difference between buy and sell forward price (half of the average difference value based on historic data for the reporting year)

\*\*\* Product cost is equal to the product of the Total cost and the ratio of actual costs and total revenue at the level of the reporting year (cost to income ratio).

\*\*\*\* Investment and auxiliary service cost is equal to the difference between the Total cost and the Product cost.

### Cumulative cost impact on return (enf of period impact)

Tenor	Estimated expected return (%)	Investment total value (EUR)	Investment total value after calculation of the charges and costs (EUR)
up to 3 months	1,00	1.010.000,00	1.004.303,40
from 3 to 6 months	1,20	1.012.000,00	1.003.738,94
from 6 to 12 months	1,50	1.015.000,00	1.002.888,97
from 12 to 18 months	1,90	1.019.000,00	1.004.246,96

Table 2. Standardized costs for currency pair USDHRK based on notional amount of 1.000.000,00 USD (FX Forward and FX Swap):

Ex-ante estimation of transaction charges and costs for FX Forward and FX Swap *	Tenor	PRODUCT COST ***		INVESTMENT AND AUXILIARY SERVICES COST ****		TOTAL COST **	
		Share from notional amount	Absolute amount (USD)	Share from notional amount	Absolute amount (USD)	Share from notional amount	Absolute amount (EUR)
One-off charges	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
Ongoing charges	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
All costs related to the transactions	up to 3 months	0,3511%	3.510,80	0,2080%	2.080,00	0,5591%	5.590,80
	from 3 to 6 months	0,5158%	5.158,31	0,2920%	2.920,00	0,8078%	8.078,31
	from 6 to 12 months	0,7146%	7.145,89	0,4160%	4.160,00	1,1306%	11.305,89
	from 12 to 18 months	1,0502%	10.502,12	0,5080%	5.080,00	1,5582%	15.582,12
Any charges that are related to ancillary services	all tenors	-	-	0,0000%	0,00	0,0000%	0,00
Indjustment service costs	all tenors	-	-	0,0000%	0,00	0,0000%	0,00
Incidental costs	all tenors	0,0000%	0,00	0,0000%	0,00	0,0000%	0,00
<b>TOTAL CHARGES AND COSTS</b>	<b>up to 3 months</b>	<b>0,3511%</b>	<b>3.510,80</b>	<b>0,2080%</b>	<b>2.080,00</b>	<b>0,5591%</b>	<b>5.590,80</b>
	<b>from 3 to 6 months</b>	<b>0,5158%</b>	<b>5.158,31</b>	<b>0,2920%</b>	<b>2.920,00</b>	<b>0,8078%</b>	<b>8.078,31</b>
	<b>from 6 to 12 months</b>	<b>0,7146%</b>	<b>7.145,89</b>	<b>0,4160%</b>	<b>4.160,00</b>	<b>1,1306%</b>	<b>11.305,89</b>
	<b>from 12 to 18 months</b>	<b>1,0502%</b>	<b>10.502,12</b>	<b>0,5080%</b>	<b>5.080,00</b>	<b>1,5582%</b>	<b>15.582,12</b>

\* OTP banka d.d. for all FX Forward and FX Swap transactions apply the same charges and cost calculation principle

\*\* Total cost include mark up and ideal part of the spread difference between buy and sell forward price (half of the average difference value based on historic data for the reporting year)

\*\*\* Product cost is equal to the product of the Total cost and the ratio of actual costs and total revenue at the level of the reporting year (cost to income ratio).

\*\*\*\* Investment and auxiliary service cost is equal to the difference between the Total cost and the Product cost.

### Cumulative cost impact on return (enf of period impact)

Tenor	Estimated expected return (%)	Investment total value (USD)	Investment total value after calculation of the charges and costs (USD)
up to 3 months	1,00	1.010.000,00	1.004.409,20
from 3 to 6 months	1,20	1.012.000,00	1.003.921,69
from 6 to 12 months	1,50	1.015.000,00	1.003.694,11
from 12 to 18 months	1,90	1.019.000,00	1.003.417,88